Rose Above

Finance for Musicians

The Creative's Guide to Money, Tax, and Success

By Rose Above – Accountancy for Musicians & Creatives 2025 Edition

"Money is just another instrument. Let's make it groove."

A creative, professional guide to keeping your art—and your bank balance—in harmony.

U Welcome

Whether you're a gigging artist, producer, songwriter, bandleader, or creative freelancer, this guide is your companion for mastering your money and building a low-stress, sustainable music career.

What you'll find inside:

- How to organise your music finances
- Step-by-step tax guidance (UK)
- Checklists, tables, and templates
- Touring, merch, funding, and project tips
- Digital tools, pro advice, and resource links

1. I The Musician's Money Map

Income Streams

- Gigs & Festivals: Fees, guarantees, door splits, tips
- **Digital Sales:** Bandcamp, iTunes, direct downloads
- Streaming Royalties: Spotify, Apple Music, YouTube, TikTok, SoundCloud
- Physical Sales: CDs, vinyl, cassettes, zines, merch at shows/online
- Session Work: Studio, live, remote, production
- Teaching: Lessons, workshops, online courses
- Licensing: TV, film, ads, games, YouTube syncs
- Funding: Grants, sponsorships, crowdfunding (Patreon, Kickstarter)
- Other: Commissions, songwriting splits, sample packs, DJ sets, private events

Typical Expenses

- Gear: Instruments, repairs, upgrades, software, plugins
- Studio: Recording, rehearsal, mixing, mastering, engineer fees
- Travel: Petrol, trains, flights, van hire, hotels
- Promotion: Website, design, photography, video, press, advertising
- Stock: Merch (T-shirts, posters, stickers), CDs, vinyl, postage
- Professional Services: Accountancy, legal, management, PR
- Insurance: Gear, van, public liability
- Home Studio: Rent, utilities, phone, internet (a % if mixed use)
- Subscriptions: DAW, sample libraries, distribution, cloud storage

Pro Tip:

Open a dedicated music bank account. Use it for all your music income and expenses. It will save you time and headaches when tax season arrives!

2. **Bookkeeping for Musicians**

Keep these records:

Date	Description	+Income	-Expense	Category	Notes
2025-06-10	Bandcamp Sale	£15		Merch	T-shirt
2025-06-09	Guitar Strings		£11	Equipment	Rehearsal
2025-06-01	Gig @ Jazz Bar	£100		Performance	Paid cash
2025-05-28	Room Hire		£25	Studio	Practice

How to do it:

• Log every payment & every cost, even small ones.

- Update your records weekly (set a phone reminder).
- Save receipts (photos are fine).
- Store contracts/invoices in Google Drive, Dropbox, or similar.
- Use categories (gig, merch, travel, gear) for clarity.

Recommended free tools:

• Google Sheets, Notion, <u>Wave</u>

I How long should I keep records?

UK law: 5 years after the 31 January submission deadline for the relevant tax year.

3. 12 Essential Finance Tips for Musicians

- 1. Use a separate bank account for music.
- 2. Log ALL money in and out-even cash and PayPal.
- 3. Put 20% aside for tax as soon as you're paid.
- 4. Keep digital receipts (phone photos are fine).
- 5. Claim all business costs (phone, travel, web, home studio).
- 6. Download and keep monthly bank statements.
- 7. Don't leave tax until the last minute!
- 8. Apply for grants-have budgets ready.
- 9. Use cloud tools for records and backups.
- 10. Track inventory and sales at gigs.
- 11. Share summary sheets with band/team after each project.
- 12. Ask for help before you get stuck!

4. I Tax & Self-Assessment (UK Focus)

Who needs to register as self-employed?

Anyone earning money from music (even for small/occasional gigs).

• Register with HMRC as soon as you start earning.

Key Dates & Deadlines

- Tax year ends: 5 April
- Register by: 5 October after your first tax year
- Submit online return by: 31 January (the following year)
- Pay tax by: 31 January (and 31 July for payments on account)

What Can You Claim?

- Travel: Gigs, rehearsals, sessions, hotels, van hire, fuel
- Equipment & Repairs: Instruments, tech, repairs, software
- Studio & Room Hire
- Promo & Marketing: Website, design, photos, press, ads
- Merch & Stock: Production, packaging, postage
- **Professional Services:** Accountant, legal, PR, management
- Phone, Computer, Internet: If used for music (apportion if mixed use)
- Home Costs: A % of rent, bills, broadband
- Insurance: Gear, van, public liability

Stay honest-claim only what's for your music business.

Rose Above Pro Tip: Open a "Tax Pot" savings account. Move 20% of every payment into it. Future-you will thank you!

5. D Touring & Project Budgeting

- Plan your budget before you start (Google Sheet is fine)
- Log all cash & card sales at the merch desk (use a notebook)
- Keep receipts: fuel, hotels, van, crew, promo, food, repairs
- Reconcile income/expenses after tour-don't guess!

Sample Tour Budget Table

Item	Budgeted	Actual	Notes
Van Hire	£650	£625	7 days
Fuel	£240	£260	Extra miles
Hotels	£480	£500	8 nights
Merch Print	£300	£300	T-shirts
Food	£200	£225	For band
Total Income	£2,000	£2,220	12 shows

Tour Checklist

Task	Done?
Budget & set targets	0

Insurance sorted	0
Money splits agreed	0
Merch stock ready	0
Setlists & contracts	0
Finance lead chosen	0

6. Ø Merch & Sales

- Log every sale (cash, card, online)
- Deduct production, delivery, and design costs as expenses
- Take stock before & after tours-know what you've sold!
- Use Google Forms/Sheets for band members to enter sales

7. **Grants**, Funding & Applications

- Funders want a clear budget (Google Sheets is fine)
- Keep a folder for grant paperwork, receipts, and reports
- Prepare a "ready-to-send" band CV, budget, and sample accounts
- Save every email and letter-funders may require proof

Popular UK Grants:

PRS Foundation, Help Musicians, Arts Council, Youth Music, MOBO Help Musicians Fund

8. Digital Tools & Resources

- Bookkeeping: Google Sheets, Notion, Wave, QuickFile
- Invoicing: PayPal, Wave, Zettle, QuickFile
- Cloud Storage: Google Drive, Dropbox, iCloud, OneDrive
- Mileage: Driversnote, Google Maps, Excel
- Receipts: Expensify, phone camera + cloud folder
- Project Management: Trello, Notion, Todoist, Asana

9. D Avoiding Pitfalls

- Don't mix personal and music money
- Don't ignore cash gigs or merch sales—log everything!
- Don't claim expenses you can't justify
- Don't forget insurance (gear, van, public liability)
- Don't put it off-regular habits make it easy

10. Connect & Support

Have a question or want a free finance checkup?

- Website: olirose10.github.io
- Email: <u>oliverrosefinance@gmail.com</u>
- Instagram: <u>@roseaboveaccountancy</u>
- X/Twitter: <u>@RoseAboveAcct</u>

- WhatsApp/Text: +44 7123 456789
- Book a free consultation: oliverrosefinance@gmail.com

Useful Links

- Help Musicians UK: <u>helpmusicians.org.uk</u>
- Musicians' Union: <u>musiciansunion.org.uk</u>
- PRS for Music: prsformusic.com
- PPL UK: <u>ppluk.com</u>
- HMRC Self-Employed: <u>gov.uk/topic/business-tax/self-employed</u>

Helping you rise above the rest.

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